

COMPLIMENTARY CEO BREAKFAST

Meet New CEOs, Learn about Vistage Worldwide, and Learn 13 Selling Secrets – So You Can Increase Sales in 2019

Life Altering Sales Wisdom

By Andy Gole, President, MBA

We experience a recession about every 10 years since 1981. What is selling your plan for the next recession? If you want to prepare by building your sales and selling network right now, please join us. Understand life altering sales wisdom, to supercharge your sales team - focusing on Type III knowledge, what you didn't realize you don't know. Having thoroughly researched virtually all the popular sales processes and assessed strengths and shortcomings, he developed the Urgency Based Selling® system, a unique approach founded on philosophies which drive & accelerate human behavior.

We will present 13 ideas for selling innovation to help you:

- Fish better
- Create your own fishing methods.

The presentation will draw on Andy Gole's new e-book.



Biography: Andy helps salespeople achieve the impossible by coaching them to the heroic mindset. For over 25 years, he's worked with CEOs, owners and corporate leaders, helping them achieve great sales results. After researching most popular sales systems (e.g., their strengths and shortcomings), he developed Urgency Based Selling® system, a unique approach founded on philosophies which drive accelerate human behavior.

When:

Friday, January 11, 2019
8 Am to 11 Am

Where:

Midtown NYC
Hosted by NY Office Suites

RSVP:

By January 7, 2019
Call 800-493-1334 or email
Jerry.Cahn@VistageChair.com

This event is exclusively for CEOs, owners & executives of \$5M+ firms. (Learn about [Vistage](#), Case Studies: [One](#) & [Two](#); [Issues Addressed](#) and [Reasons to Join Peer Groups](#).)

**Learn how to gain fresh insights from 22,000 experienced peers and 1,400 experts.
Grow your company "smarter" by avoiding mistakes and capitalizing on opportunities.
[Have more time for what matters in your life.](#)**



Hosted by Vistage Chair Jerry Cahn, Ph.D., J.D.

Trained as a psychologist and attorney, Dr. Cahn is a serial entrepreneur, strategist, executive coach and teacher. He appreciates his role as a trusted advisor to leaders who want more success for their companies, its stakeholders, their families and personal causes.

As a Vistage Chair, he works with CEOs and Trusted Advisors. He also leads the [Presentation Excellence Group](#) and [Age Brilliantly](#). Additionally, he is a sought-after public speaker and college teacher in the US and China in business strategy, creativity and innovation, negotiation, leadership, entrepreneurship and marketing. Prior career achievements include working on Capitol Hill (healthcare); turning around a failing public company; founding and leading a 24/7 presentation graphics company that served 5000+ demanding clients over 15 years.

To RSVP, Call 800-493-1334 or email Jerry.Cahn@VistageChair.com